

SOLIDWORKS for Entrepreneurs Program Application

SOLIDWORKS for Entrepreneurs can help you design, validate and build your disruptive, groundbreaking product. The SOLIDWORKS for Entrepreneurs program empowers you with the right tools to help you turn your ideas into products and products into a business.

Eligibility

The SOLIDWORKS for Entrepreneurs program is for early-stage startups. Your company must have received less than US \$1,000,000 in total equity financing, have total cumulative revenue of less than US \$1,000,000 revenue, and be less than 3 years old. Your company must design and produce a physical product. We do not accept service providers, resellers, contractors or consulting companies.

1. Are you a current SOLIDWORKS customer? Yes No

2. What year did you start your company:

3. Has your company received LESS THAN US \$1,000,000 in total financing?
 Yes No

4. How much total revenue has your company had in its lifetime?

5. Are you producing a physical product? Yes No

Company Information

6. Company:

7. Address:

8. City:

9. State/Province:

10. Zip/Postal Code:

11. Country:

12. Phone:

13. Website:

14. Tax ID Number:

Main Contact Information

15. Name:

16. Email:

17. Phone:

Company Background

18. Describe your company. [500 chars]

19. What is your company going to make? [500 chars]

20. How many people work for your company:

21. Number of engineers:

22. What stage is your company in:

Idea

Beta

User Acquisition

Revenue Generation

Seed Generation

Series A

23. Are you or have you been part of an accelerator or incubator? If yes, which one?



Customer Pain and Solution

24. Describe the problem you are solving (customer pain point) [500 chars]

25. How are your customers solving the problem today [500 chars]

26. What is your solution? What is innovative about your solution, technology, business model, etc? [500 chars]

27. Who are your competitors and how are you different? [500 chars]

Business Model

28. How many customers/users do you currently have?

29. How do you plan to acquire customer? [500 chars]

30. Who are you to or plan on selling to in the next year?

check all that apply

- Consumers
- Developers
- Small-Medium Businesses
- Government
- Non-Profits
- Freelancers/Contractors
- OEMs
- Large Enterprises
- Schools
- Other

31. What current or new ways to make revenue will you use in the next year?

Check all that apply. Be realistic, don't check everything.

- Not Sure
- Freemium
- Brick & Mortar
- Direct Sales
- Self-service
- Ads
- Subscription
- Channel Sales
- Licensing
- Other

Software requirements

32. How do you think SOLIDWORKS will help you achieve your design goals? [500 chars]

33. Do you have any prior knowledge relating to hardware manufacturing i.e. 3D printing, CAM, and/or Design for Manufacturing? Please describe. [500 chars]



34. What tasks will SOLIDWORKS software help meet your product design goals?

Check all that apply

- 3D Design
- 2D Design
- Electrical Design
- Mechanical Simulation
- Plastic Part Design
- Flow Simulation
- HVAC
- Visualization

35. How many engineers will be using SOLIDWORKS?

Other

36. Have you been in contact with a SOLIDWORKS Value Added Reseller with regards to this company? If yes, which one?

37. Have you been in contact with a DS SolidWorks employee about your project?

38. Did you learn SOLIDWORKS in school? If yes, what was your school name and address?

39. Are you interested in developing co-marketing materials with SOLIDWORKS?

Yes No